October 4 in Crawfordsville 11am-2pm
“Board Recruitment & Orientation”
Presenter: Vicki Floyd Clark

Need help recruiting? This workshop will help you first identify what skills you need on your board, and how to recruit with the needs of your organization in mind. Not all boards need the token “lawyer, banker, and CPA”, yet many of us have served on boards where this misnomer has been the extent of our board skill diversity and recruiting plan. Find out who makes the best board members based on the needs defined on your strategic plan, and how you can get them “on board”. This workshop will also go over the basics of a solid board orientation, so that clear expectations and roles are presented. When we begin with a culture of high expectation, we will have more informed, high performing board members.

November 1 in Crawfordsville 11am-2pm
“Succession Planning”
Presenter: Chip Neidigh

Leaders are the lifeblood of an organization. Key executives, invested board members, and other important stakeholders drive sustainable results. In this workshop participants will practice using a handful of simple tools to assess and manage a talent pipeline. Additionally, we’ll therefore explore some seemingly paradoxical principles of building a strong culture of leadership development.

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Information

- **All 8 workshops - only $100**, if registered and paid by February 3, 2016
- **One Workshop - $25 per person** ($15 if registered and paid one week in advance)
- Payment due at time of registration
- Lunch is provided

Locations

(Feb., Mar., Aug., & Sep.)
The Inn at DePauw
2 W. Seminary St.
Greencastle, IN 46135

(Apr., May, Oct., & Nov.)
Crawfordsville Country Club
3272 W Country Club Rd
Crawfordsville, IN 47933

To Register

Crawfordsville Workshops
Registration information available at www.mccf-in.org/grants
or call 765.362.1267

Greencastle Workshops
Registration information available at www.pcfoundation.org
or call 765.653.4978

2016 Nonprofit Learning Series

Presented by

The Putnam County Community Foundation &
The Montgomery County Community Foundation
An effective, written fundraising plan provides a critical roadmap to increasing philanthropic support of your not-for-profit. The initial presentation will explore benchmarks and metrics that should be included in a fundraising plan, as well as the roles of staff and board. Then we will focus on understanding the seven faces of philanthropy to help you learn what motivates your donors so that you can ensure you have a donor-centered plan that incorporates one-on-one donor engagement and stewardship. Finally, we'll take time to evaluate your current development plans and work in small groups to incorporate fresh ideas as we learn from our peers. Participants should bring a current development plan to the workshop. Don't have a plan? We will provide you with a template to begin your work!

Past donors are gems hiding in plain sight, waiting for a little cultivation to become future champions of your mission. This interactive session will focus on developing strategies and employing best practices in donor cultivation to increase major and planned gifts to your organization. We'll review the role of non-cash gifts in your development program and their appeal for donors and nonprofits alike, as well as addressing myths and challenges of planned gifts and resources for assistance accepting them at your organization. Finally, we’ll discuss having a conversation about giving and the protocol for a structured discussion with donors to assess their philanthropic interests and the intersection of these interests with your institution. We will also have time for role play and practicing the conversation.

Preparing well-written grant proposals is an essential element in the fundraising effort and sustainability of every nonprofit. This workshop will outline the most important elements of starting a grant proposal that will result in additional funding. The benefit of this workshop will be a greater understanding of what is involved in grant proposal writing and more funding for area nonprofits.

What you will learn:
- Grant writing myths
- Where to look for funding opportunities
- What nearly every grant proposal will include, every time
- How to complete the proposal form
- What funders are looking for in your proposal, and how to give it to them
- The top 10 reasons funding is denied and how to avoid 9 of them

Meetings...we all have them; we all have to attend them. If you’re on a board, you’ve probably witnessed the best laid plans and initiatives die in a cycle of poorly planned meetings. Meetings, as well as committees and task forces need to be purposeful, and ultimately linked to your strategic goals. This workshop will educate your board on structuring meetings and committees that will serve your organization best. Strategies for making meetings more efficient and effective, including the use of consent agendas and various engagement techniques will make your next meeting a better use of everyone’s time.